

Θοαννε & Εδδιε (Ρεταιλ Ρεμεδψ Αγεντ) □ Αινσλιε ΑΧΤ

We thought it was great and it wasn't too daunting. We look forward to making the changes. We needed to do something & it was great to be given the opportunity to be apart of the program.

Αλαν □ Γριφφιτη ΑΧΤ

I thought it was a fantastic night last night. One of the best things I have been to. We used to run a similar program in school administration areas.

The actual program structure followed all good teaching principles and was an excellent and very worthwhile activity. I can't wait to go back next April.

The opportunity to network afterwards was outstanding and extremely worthwhile.

Well done News Ltd

Δεβ □ Γυνγαηλιν ΑΧΤ

I found last night very interesting and great to see so many people turn up. Can you send me the information they had on where to buy that display table need something like that now? thanks

Γαρρψ □ Ηαωκερ ΑΧΤ

I would like to thank **Στεπηεν** and **Δεννισ** and specially **Εδδιε** and **Θοαννε** for yesterday's presentation.

I find these work shops put on by NWN excellent. The getting together of newsagencies who want to grow their business is always rewarding and informative.

As we are planning to do a shop fit in the next 12 months we will probably ask Dennis to come and advise us what he feels would be good for our business.

Ναρελλε □ Βελχοννεν ΑΧΤ

I enjoyed the retail make-over & thought the participation in areas of the shop was interesting. Looking forward to seeing the end result.

Γρεγ □ Μαωσον ΑΧΤ

I thought the presentation was great; it really motivates you to look at your own shop to see what you can do. I can't wait to see the changes once they are completed.

Θοην □ Χαλωελλ ΑΧΤ□

I thought the Retail Remedy was a very worthwhile exercise and I will be interested in the outcome should the "makeover" proceed.

I believe exercises such as this are valuable in that it gives retailers a chance to step back from their business and look at it in an objective way. It is very easy to get caught up in the day to day operation of the business and in doing so lose track of what is being presented to customers.

I was particularly impressed with the consultant's presentation of the statistics relating to that business. This is something that Calwell does very poorly, due to the somewhat fragmented management structure that we have at present.

Thanks again for the invitation

Θσην & Δεβρα □ Χονδερ AXT

Both Δεβρα and I enjoyed ourselves at your presentation yesterday. Please thank Nationwide for us...

Comments:

For Δεβρα this is the first presentation I have been able to get her to attend, she really enjoyed herself and felt inspired.

For me the presentation was enjoyable and build's on previous presentations I have attended. It was good being in the newsagency setting.

We both took ideas away from the presentation and plan to make some changes for this weekend.

We find these presentations valuable on two levels; 1. The actual content is informative and relevant and gives us some working examples; and 2) it gives us an opportunity to build our relationships with fellow newsagents and Nationwide. We can learn off each other.

I think newsagents are just starting to realise, that to be competitive, we need to use all of the resources that are available to us, including each other.

I think the value of networking is something that should be promoted. I would like to see Nationwide encourage communication between newsagents. If we want new ideas to flourish/circulate this is critical.

Can I suggest that you circulate the participants' names, locations and contact details of those newsagents attending yesterday's presentation, to each attendee? Include the Nationwide participants as well.

Again I would like to thank Nationwide for supporting newsagents

Happy to discuss more if the above doesn't make sense.

Thanks.

Δασιδ - Ψαρραλυμλα AXT

The presentation was done very well and it gave all of the newsagents something to think about in regards to their own shops. I did learn a few things that I wasn't aware of before I went.

Ροσσ □ Θυεανβεψαν Χιτυ ΝΣΩ

I liked the presentation, but it didn't take in to account Lotto and the prerequisites they we have to take into consideration when doing a shop make over. Overall though, it was a great presentation.

Μαργαρετ □ Θυεανβεψαν Πλαζα ΝΣΩ

It was good presentation, I have been so focused on shop fits due to us having to conduct one in the next couple of months, and it confirmed some of the ideas we had thought of and gave me other ideas to think about. AMP conducted a seminar on shop fits that we attended, and I thought that the Retail Remedy presentation was just as good.

Συε – Βομαδεργη ΝΣΩ

I enjoyed the session; it was well worth me travelling to Canberra for it. I liked the format and the content. I am going to be very interested in seeing the results after the changes are made. Someone mentioned that there will be 10 more of these next year, I would be interested in having one at my shop if it was during the second half of the year.

Δεαννε & θεννη □ Βατεηαπεν ΝΣΩ

We both enjoyed the retail remedy, there was some stuff that we already knew, but we also learnt of few things as well. We will be interested in seeing the results after the changes are made to the shop.